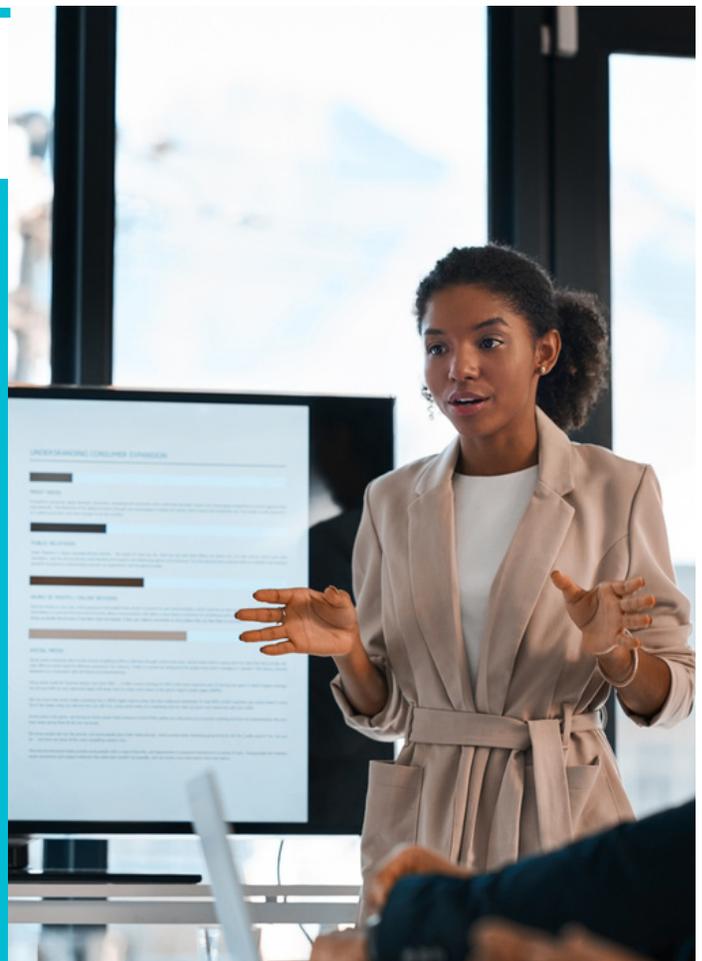


SUPERNOVA SALES TRAINING

Most organizations have a trusted sales framework that they use to take sales newbies and new hires from 0-60, from no experience to “good enough to sink or swim.”

What they typically don't have, is the expertise, resources, and time to take their team from decent to great, from ordinary to extraordinary.

Supernova is a unique type of sales training for a specific audience. We aren't here to teach the basics, or take your new hires from 0-60. We take sales teams from good to great. We take salespeople with a solid grasp of the fundamentals and train them to unlock their energy and supercharge their sales.



DURING THIS 12 -WEEK SALES GROWTH COURSE YOUR TEAM WILL:

- Recognize the seven distinct levels that are the key to understanding why everyone thinks and acts the way they do.
- Identify ideal client(s) and remove what is depleting your energy.
- Become an effective leader who motivates yourself and others to reach their true potential.
- Identify the BIG Four Energy Blocks and discover proven techniques and strategies for overcoming these and other obstacles.
- Develop the ability to ignite peak performance and shift internal energy to meet any obstacle.
- Use this newfound power to inspire respect, confidence, and loyalty.

AS A SALES TEAM LEADER YOU CAN EXPECT:

- 6-8 Best-Fit members in a group for unique peer-to-peer learning.
- 120 Minute high-focused sessions of Action, Accountability, and Follow-Up.
- 12-week course that meets every 2 weeks for virtual group sessions with 2 Professionally Certified Coaches
- Each participant will complete the Energy Leadership Index Assessment and have a one-on-one confidential debrief with one of our experienced coaches.
- Course Material - Energy Leadership book by Dr. Bruce D Schneider, one per participant, sent after the one-on-one debrief. Session assignments, via Google Forms, will be emailed from our team before each session.
- All sessions will be held on a secure video conference line and all sessions are confidential to that particular group.

**OFFER SUPERNOVA SALES TRAINING
FOR YOUR TEAM -
UNLEASH THE FULL ENERGY OF YOUR
STAFF TO WIN MORE SALES**



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